**Right From The Start: Taking Charge In A New Leadership Role** by Dan Ciampa and Michael Watkins

Whether you are succeeding a much-admired boss or charged with implementing sweeping, potentially unsettling change initiatives, a new role is fraught with obstacles. To ensure that your first steps in a new job will lead to enduring success, "Right from the Start" lays out an action-oriented framework to follow during the early months of a transition. Dan Ciampa and Michael D. Watkins prepare you for the often-treacherous task of navigating an organization's strategy, politics, and culture so that you can smoothly and effectively get to work on your new agenda. "Right from the Start" combines this tactical advice with absorbing profiles of CEOs, COOs, and EVPs who candidly discuss their experiences - the successes and the failures - with transitioning to a new leadership role.

**Built to Last: Successful Habits of Visionary Companies (Harper Business Essentials)** by Jim Collins and Jerry I. Porras

Drawing upon a six-year research project at the Stanford University Graduate School of Business, James C. Collins and Jerry I. Porras took eighteen truly exceptional and long-lasting companies and studied each in direct comparison to one of its top competitors. They examined the companies from their very beginnings to the present day -- as start-ups, as midsize companies, and as large corporations. Throughout, the authors asked: "What makes the truly exceptional companies different from the comparison companies and what were the common practices these enduringly great companies followed throughout their history?"

Filled with hundreds of specific examples and organized into a coherent framework of practical concepts that can be applied by managers and entrepreneurs at all levels, *Built to Last* provides a master blueprint for building organizations that will prosper long into the 21st century and beyond.

**Good to Great: Why some Companies Make the Leap.... And Others Don’t** by Jim Collins

The Challenge:

*Built to Last*, the defining management study of the nineties, showed how great companies triumph over time and how long-term sustained performance can be engineered into the DNA of an enterprise from the very beginning......

The findings of the Good to Great study will surprise many readers and shed light on virtually every area of management strategy and practice. The findings include:

- **Level 5 Leaders**: The research team was shocked to discover the type of leadership required to achieve greatness.
- **The Hedgehog Concept**: (Simplicity within the Three Circles): To go from good to great requires transcending the curse of competence.
- **A Culture of Discipline**: When you combine a culture of discipline with an ethic of entrepreneurship, you get the magical alchemy of great results. Technology Accelerators: Good-to-great companies think differently about the role of technology.
- **The Flywheel and the Doom Loop**: Those who launch radical change programs and wrenching restructurings will almost certainly fail to make the leap.

**Great by Choice: Uncertainty, Chaos, and Luck – Why Some Thrive Despite Them All** by Jim Collins and Morten T. Hansen

The new question

Ten years after the worldwide bestseller *Good to Great*, Jim Collins returns with another groundbreaking work, this time to ask: *Why do some companies thrive in uncertainty, even chaos, and others do not?* Based on nine years of research, buttressed by rigorous analysis and infused
with engaging stories, Collins and his colleague, Morten Hansen, enumerate the principles for building a truly great enterprise in unpredictable, tumultuous, and fast-moving times.

**The Power of Habit: Why We Do What We Do In Life and Business** by Charles Duhigg

A young woman walks into a laboratory. Over the past two years, she has transformed almost every aspect of her life. She has quit smoking, run a marathon, and been promoted at work. The patterns inside her brain, neurologists discover, have fundamentally changed.

Marketers at Procter & Gamble study videos of people making their beds. They are desperately trying to figure out how to sell a new product called Febreze, on track to be one of the biggest flops in company history. Suddenly, one of them detects a nearly imperceptible pattern—and with a slight shift in advertising, Febreze goes on to earn a billion dollars a year.

An untested CEO takes over one of the largest companies in America. His first order of business is attacking a single pattern among his employees—how they approach worker safety—and soon the firm, Alcoa, becomes the top performer in the Dow Jones.

What do all these people have in common? They achieved success by focusing on the patterns that shape every aspect of our lives.

**Crucial Conversations Tools for Talking When Stakes Are High** by Kerry Patterson, Joseph Grenny, Ron McMillan and Al Switzler

"Crucial Conversations" draws our attention to those defining moments that literally shape our lives, our relationships, and our world. . . . This book deserves to take its place as one of the key thought leadership contributions of our time."

—*from the Foreword by Stephen R. Covey, author of The 7 Habits of Highly Effective People*

"The quality of your life comes out of the quality of your dialogues and conversations. Here's how to instantly uplift your crucial conversations."

—Mark Victor Hansen, co-creator of the #1 New York Times bestselling series *Chicken Soup for the Soul®*

**Crucial Confrontations**

The authors of the *New York Times* bestseller *Crucial Conversations* show you how to achieve personal, team, and organizational success by healing broken promises, resolving violated expectations, and influencing good behavior.

Discover skills to resolve touchy, controversial, and complex issues at work and at home--now available in this follow-up to the internationally popular *Crucial Conversations.*

Behind the problems that routinely plague organizations and families, you'll find individuals who are either unwilling or unable to deal with failed promises. Others have broken rules, missed deadlines, failed to live up to commitments, or just plain behaved badly--and nobody steps up to the issue. Or they do, but do a lousy job and create a whole new set of problems. Accountability suffers and new problems spring up. New research demonstrates that these disappointments aren't just irritating, they're costly--sapping organizational performance by twenty to fifty percent and accounting for up to ninety percent of divorces.

**Outliers: The Story Of Success** by Malcolm Gladwell

In this stunning new book, Malcolm Gladwell takes us on an intellectual journey through the world of "outliers"--the best and the brightest, the most famous and the most successful. He asks the question: what makes high-achievers different?
His answer is that we pay too much attention to what successful people are like, and too little attention to where they are from: that is, their culture, their family, their generation, and the idiosyncratic experiences of their upbringing. Along the way he explains the secrets of software billionaires, what it takes to be a great soccer player, why Asians are good at math, and what made the Beatles the greatest rock band.

Brilliant and entertaining, Outliers is a landmark work that will simultaneously delight and illuminate.

The Start-up of You: Adapt to the Future, Invest in Yourself, and Transform Your Career
by Reid Hoffman and Ben Casnocha
A blueprint for thriving in your job and building a career by applying the lessons of Silicon Valley's most innovative entrepreneurs.

The career escalator is jammed at every level. Unemployment rates are sky-high. Creative disruption is shaking every industry. Global competition for jobs is fierce. The employer-employee pact is over and traditional job security is a thing of the past.

Here, LinkedIn cofounder and chairman Reid Hoffman and author Ben Casnocha show how to accelerate your career in today's competitive world. The key is to manage your career as if it were a start-up business: a living, breathing, growing start-up of you.

Why? Start-ups - and the entrepreneurs who run them - are nimble. They invest in themselves. They build their professional networks. They take intelligent risks. They make uncertainty and volatility work to their advantage.

These are the very same skills professionals need to get ahead today.

Get a Life, Not a Job: Do What You Love and Let Your Talents Work For You by Paula Caligiuri, PhD
You can design your own career, so you love what you do! You only have one life: why settle for anything less? Whether you're an entrepreneur or working within a company, Get a Life, Not a Job shows how you can make it happen for yourself. You’ll learn how to move towards a fulfilling career that offers greater work-life balance, financial security, and personal control over your future -- and more sheer pleasure and inspiration from the work you do. You'll learn how to allocate more time to roles you enjoy, and shed roles you can’t stand... identify career choices you’ll be passionate about, and build your skills and abilities to match them... improve your career without leaving your employer, and make your position more resistant to downsizing... define a mix of several stimulating and liberating wealth-building activities that keep your life engaged and balanced... keep personal relationships healthy while you pursue work you’ll love. This book doesn’t just teach you powerful career techniques: it profiles people in all walks of life who’ve used these them to build truly inspiring careers. With greater workplace uncertainty than ever, you can no longer afford to let anyone else control your destiny — or to maintain outdated “psychological contracts” with your employer. You need to take control of your own career and future. With this book’s help, you can do just that — and make work more fulfilling than you ever dreamt possible.
Playing the Game: A Psychopolitical Strategy for Your Career by Raymond Blank
Using examples drawn from his twenty-five years as a management development consultant, Blank analyzes the "political" structures that exist in any organization and offers systematic guidelines for successful career strategies.

Maximum Success with LinkedIn: Dominate Your Market, Build a Global Brand, and Create the Career of Your Dreams by Dan Sherman
Leverage the power of the world's largest professional network for all your business purposes. Maximum Success with LinkedIn revolutionizes the way busy professionals use LinkedIn. It isn’t just about professional networking and job-seeking; it’s a step-by-step guide to answering any professional challenge by harnessing the potential of LinkedIn.

The Five Dysfunctions of a Team: A Leadership Fable by Patrick Lencioni
In The Five Dysfunctions of a Team Patrick Lencioni once again offers a leadership fable that is as enthralling and instructive as his first two best-selling books, The Five Temptations of a CEO and The Four Obsessions of an Extraordinary Executive. This time, he turns his keen intellect and storytelling power to the fascinating, complex world of teams.

Kathryn Petersen, Decision Tech’s CEO, faces the ultimate leadership crisis: Uniting a team in such disarray that it threatens to bring down the entire company. Will she succeed? Will she be fired? Will the company fail? Lencioni’s utterly gripping tale serves as a timeless reminder that leadership requires as much courage as it does insight.

Throughout the story, Lencioni reveals the five dysfunctions which go to the very heart of why teams even the best ones—often struggle. He outlines a powerful model and actionable steps that can be used to overcome these common hurdles and build a cohesive, effective team. Just as with his other books, Lencioni has written a compelling fable with a powerful yet deceptively simple message for all those who strive to be exceptional team leaders.

Death by Meeting: A Leadership Fable...About Solving the Most Painful Problem in Business by Patrick Lencioni
Casey McDaniel had never been so nervous in his life.

In just ten minutes, The Meeting, as it would forever be known, would begin. Casey had every reason to believe that his performance over the next two hours would determine the fate of his career, his financial future, and the company he had built from scratch.

"How could my life have unraveled so quickly?" he wondered.

In his latest page-turning work of business fiction, best-selling author Patrick Lencioni provides readers with another powerful and thought-provoking book, this one centered around a cure for the most painful yet underestimated problem of modern business: bad meetings. And what he suggests is both simple and revolutionary.

The 4 Disciplines of Execution: Achieving Your Wildly Important Goals by Chris McChesney, Sean Covey and Jim Huling
Do you remember the last major initiative you watched die in your organization? Did it go down with a loud crash? Or was it slowly and quietly suffocated by other competing priorities?

By the time it finally disappeared, it’s likely no one even noticed.
What happened? The “whirlwind” of urgent activity required to keep things running day-to-day devoured all the time and energy you needed to invest in executing your strategy for tomorrow! *The 4 Disciplines of Execution* can change all that forever.

*The 4 Disciplines of Execution* (4DX) is a simple, repeatable, and proven formula for executing on your most important strategic priorities in the midst of the whirlwind.

**The One Minute Manager** by Kenneth H. Blanchard and Spencer Johnson
For more than twenty years, millions of managers in Fortune 500 companies and small businesses nationwide have followed *The One Minute Manager*’s techniques, thus increasing their productivity, job satisfaction, and personal prosperity. These very real results were achieved through learning the management techniques that spell profitability for the organization and its employees.

*The One Minute Manager* is a concise, easily read story that reveals three very practical secrets: One Minute Goals, One Minute Praisings, and One Minute Reprimands.

**The Mulligan: A Parable of Second Chances** by Kenneth H. Blanchard and Wally Armstrong
In this hardcover book endorsed by golf legend Jack Nicklaus and written in the appealing parable style of other bestselling books such as *Who Moved My Cheese?; Gung Ho!;* and *Whale Done!;* golf pro Wally Armstrong and author Ken Blanchard walk you through time-tested steps for improving your golf game and your life.

Told through the eyes of Paul McAllister, the Ivy League--educated founder of a multimillion dollar business, this inspiring story about relationships, forgiveness, and priorities is the shot of grace you’ve been looking for. Golf’s gracious do-over, a mulligan is the beginning of Paul's own second chance. Guided by the wisdom and advice of an old pro, Paul learns about priorities, self-confidence, and playing a good game both on and off the course. If you ever thought it would be great to do some things over in life---to get a second chance---in the grip of golf pro Wally Armstrong and Ken Blanchard, author of the bestselling *The One Minute Manager*, *The Mulligan* becomes a life-changing principle.

**Getting to Yes: Negotiating Agreement Without Giving In** by Roger Fisher, William L. Ury and Bruce Patton
Since its original publication nearly thirty years ago, *Getting to Yes* has helped millions of people learn a better way to negotiate. One of the primary business texts of the modern era, it is based on the work of the Harvard Negotiation Project, a group that deals with all levels of negotiation and conflict resolution.

*Getting to Yes* offers a proven, step-by-step strategy for coming to mutually acceptable agreements in every sort of conflict. Thoroughly updated and revised, it offers readers a straight-forward, universally applicable method for negotiating personal and professional disputes without getting angry-or getting taken.

**360 degrees of Influence: Get Everyone to Follow Your Lead on Your Way to the Top** by Harrison Monarth

*SPREAD YOUR INFLUENCE FOR TRUE LEADERSHIP SUCCESS*

“The extraordinary power of influence is now within everyone’s reach. Recent graduates, executive assistants, project managers, and business leaders can all benefit from Monarth’s simple steps for ‘getting everyone to follow your lead.’”

—MARSHALL GOLDSMITH, million-selling author of the New York Times bestsellers *MOJO* and *What Got You Here Won’t Get You There*
“Monarth’s monograph is must reading for everyone who needs to build their personal brand and sell themselves—which is, of course, everybody.”
—JEFFREY PFEFFER, Ph.D., professor, Stanford Graduate School of Business, and author of Power: Why Some People Have It—and Others Don’t

The Healing of America A Global Quest for Better, Cheaper, and Fairer Health Care by T. R. Reid.
Reid is a journalist who has been a bureau chief in many different countries for the Washington Post. He writes of his experiences seeking and receiving care for himself and his family in other countries. There are 7 Billion people on this earth, most of whom are receiving some sort of health benefit from the country, their employer, or by their own wits.

The lessons for America, with 350 Million people – a proverbial drop in the world bucket, is that we do not have all the answers. In fact, when one peels back the layers of our own system, we have look-alike health delivery models from many other countries. Can we discover something about ourselves as we learn about others health care choices in the world. Why is this important to executives seeking employment? New ideas generate openness and willingness to change. Looking objectively at ones own situation is to deal with reality and not desire. Change is necessary for growth and improvement. Job seekers need a hard reality check and an openness to change and a receptivity to health reform in this country. It is here.

The Art of Fielding: A Novel by Chad Harbach
At Westish College, baseball star Henry Skrimshander seems destined for big league until a routine throw goes disastrously off course. In the aftermath of his error, the fates of five people are upended. Henry's fight against self-doubt threatens to ruin his future. College president Guert Affenlight has fallen unexpectedly and helplessly in love. Owen Dunne becomes caught up in a dangerous affair. Mike Schwartz realizes he has guided Henry's career at the expense of his own. And Pella Affenlight returns to Westish after escaping an ill-fated marriage, determined to start a new life.

As the season counts down to its climactic final game, these five are forced to confront their deepest hopes, anxieties, and secrets. Written with boundless intelligence and filled with the tenderness of youth, "The Art of Fielding is mere baseball fiction the way Moby Dick is just a fish story" (Nicholas Dawidoff). It is an expansive, warmhearted novel about ambition and its limits, about family and friendship and love, and about commitment--to oneself and to others.

Working Identity: Unconventional Strategies for Reinventing your Career by Herminia Ibarra
How Successful Career Changers Turn Fantasy into Reality

Whether as a daydream or a spoken desire, nearly all of us have entertained the notion of reinventing ourselves. Feeling unfulfilled, burned out, or just plain unhappy with what we’re doing, we long to make that leap into the unknown. But we also hold on, white-knuckled, to the years of time and effort we’ve invested in our current profession.

In this powerful book, Herminia Ibarra presents a new model for career reinvention that flies in the face of everything we’ve learned from "career experts." While common wisdom holds that we must first know what we want to do before we can act, Ibarra argues that this advice is backward. Knowing, she says, is the result of doing and experimenting. Career transition is not a straight path toward some predetermined identity, but a crooked journey along which we try on a host of "possible selves" we might become.
Why CEOs Fail: The 11 Behaviors That Can Derail Your Climb To The Top - And How To Manage Them by David Dotlich and Peter Cairo

If any of the following behaviors sound like you or someone you work with, beware! In Why CEOs Fail, David L. Dotlich and Peter C. Cairo describe the most common characteristics of derailed top executives and how you can avoid them:

- **Arrogance**—you think that you're right, and everyone else is wrong.
- **Melodrama**—you need to be the center of attention.
- **Volatility**—you're subject to mood swings.
- **Excessive Caution**—you're afraid to make decisions.
- **Habitual Distrust**—you focus on the negatives.
- **Aloofness**—you're disengaged and disconnected.
- **Mischievousness**—you believe that rules are made to be broken.
- **Eccentricity**—you try to be different just for the sake of it.
- **Passive Resistance**—what you say is not what you really believe.
- **Perfectionism**—you get the little things right and the big things wrong.
- **Eagerness to Please**—you try to win the popularity contest.

The Art of Possibility: Transforming Professional and Personal Life by Rosamund Stone Zander and Benjamin Zander

Presenting twelve breakthrough practices for bringing creativity into all human endeavors, The Art of Possibility is the dynamic product of an extraordinary partnership. The Art of Possibility combines Benjamin Zander's experience as conductor of the Boston Philharmonic and his talent as a teacher and communicator with psychotherapist Rosamund Stone Zander's genius for designing innovative paradigms for personal and professional fulfillment.

The authors' harmoniously interwoven perspectives provide a deep sense of the powerful role that the notion of possibility can play in every aspect of life. Through uplifting stories, parables, and personal anecdotes, the Zanders invite us to become passionate communicators, leaders, and performers whose lives radiate possibility into the world.

Finding Flow: The Psychology of Engagement With Everyday Life by Mihaly Csikszentmihalyi

Part psychological study, part self-help book, Finding Flow is a prescriptive guide that helps us reclaim ownership of our lives. Based on a far-reaching study of thousands of individuals, Finding Flow contends that we often walk through our days unaware and out of touch with our emotional lives. Our inattention makes us constantly bounce between two extremes: during much of the day we live filled with the anxiety and pressures of our work and obligations, while during our leisure moments, we tend to live in passive boredom. The key, according to Csikszentmihalyi, is to challenge ourselves with tasks requiring a high degree of skill and commitment. Instead of watching television, play the piano. Transform a routine task by taking a different approach. In short, learn the joy of complete engagement. Though they appear simple, the lessons in Finding Flow are life-altering.

Delivering Happiness: A Path to Profits, Passion and Purpose by Tony Hsieh

The visionary CEO of Zappos explains how an emphasis on corporate culture can lead to unprecedented success.

Pay new employees $2000 to quit. Make customer service the entire company, not just a
department. Focus on company culture as the #1 priority. Apply research from the science of happiness to running a business. Help employees grow both personally and professionally. Seek to change the world. Oh, and make money too.

Sound crazy? It's all standard operating procedure at Zappos.com, the online retailer that's doing over $1 billion in gross merchandise sales every year.

**Different: Escaping the Competitive Herd** by Youngme Moon
If there is one strain of conventional wisdom pervading every company in every industry, it’s the absolute importance of “competing like crazy.” Youngme Moon’s message is simply “Get off this treadmill that’s taking you nowhere. Going tit for tat and adding features, augmentations, and gimmicks to beat the competition has the perverse result of making you like everyone else.” Different provides a highly original perspective on what it means to offer something that is meaningfully different—different in a manner that is both fundamental and comprehensive.

Youngme Moon identifies the outliers, the mavericks, the iconoclasts—the players who have thoughtfully rejected orthodoxy in favor of an approach that is more adventurous. Some are even “hostile,” almost daring you to buy what they are selling. The MINI Cooper was launched with fearless abandon: “Worried that this car is too small? Look here. It’s even smaller than you think.”

**The Chief HR Officer: Defining the New Role of Human Resource Leaders** by Patrick M. Wright, John Boudreau, David Pace, Libby Sartain, Paul McKinnon and Richard Antione
Praise for the chief HR Officer
"The strategic portfolio of issues addressed and the sage wisdom and perspectives shared make this book a powerful transformation tool."
—Jodee Kozlak, executive vice president, Human Resources, Target Corporation

"An up-to-the-minute guide as to what is happening to the field of human resources through the eyes of those in charge of it."
—Peter Cappelli, George W. Taylor Professor of Management and director, Center for Human Resources, Wharton School

**TRIBES: We Need You to Lead Us**, by Seth Godin
A tribe is any group of people, large or small, who are connected to one another, a leader, and an idea. For millions of years, humans have been seeking out tribes, be they religious, ethnic, economic, political, or even musical (think of the Deadheads). It’s our nature.

Now the Internet has eliminated the barriers of geography, cost, and time. All those blogs and social networking sites are helping existing tribes get bigger. But more important, they’re enabling countless new tribes to be born, groups of ten or ten thousand or ten million who care about their iPhones, or a political campaign, or a new way to fight global warming.

And so the key question: Who is going to lead us?

The Web can do amazing things, but it can’t provide leadership. That still has to come from individuals. People just like you who have passion about something. The explosion in tribes means that anyone who wants to make a difference now has the tools at their fingertips.

**Five Major Pieces to the Life Puzzle** by Jim Rohm
WORLD-RENOWN BUSINESS PHILOSOPHER Jim takes an in-depth look into the reasons certain people succeed and others don’t. He covers the key components to success - philosophy, attitude, activity, results and lifestyle.

Jim Rohn has been hailed over the years as one of the most influential thinkers of our time, and has helped motivate and train an entire generation of personal development trainers as well as hundreds of executives from America’s top corporations.

For over 40 years Jim Rohn has focused on the fundamentals of human behavior that most affect personal and business performance. Jim is the standard to which those who seek to teach and inspire others are compared. He possesses the unique ability to bring extraordinary insights to ordinary principles and events, and the combination of his substance and style captures the imagination of those who hear or read his words.

**True North: Discover Your Authentic Leadership** by Bill George, Peter Sims and Mark Lee Adams

*True North* shows how anyone who follows their internal compass can become an authentic leader. This leadership tour de force is based on research and first-person interviews with 125 of today’s top leaders—with some surprising results. In this important book, acclaimed former Medtronic CEO Bill George and coauthor Peter Sims share the wisdom of these outstanding leaders and describe how you can develop as an authentic leader. *True North* presents a concrete and comprehensive program for leadership success and shows how to create your own Personal Leadership Development Plan centered on five key areas:

- Knowing your authentic self
- Defining your values and leadership principles
- Understanding your motivations
- Building your support team
- Staying grounded by integrating all aspects of your life

**The SPEED of Trust: The One Thing That Changes Everything** by Steven M. R. Covey, Steven R. Covey and Rebecca R. Merrill

Trust, says Stephen M.R. Covey, is the very basis of the new global economy, and he shows how trust—and the speed at which it is established with clients, employees, and constituents—is the essential ingredient for any high-performance, successful organization.

For business leaders and public figures in any arena, *The Speed of Trust* offers an unprecedented and eminently practical look at exactly how trust functions in our every transaction and relationship—from the most personal to the broadest, most indirect interaction—and how to establish trust immediately so that you and your organization can forego the time-killing, bureaucratic check-and-balance processes so often deployed in lieu of actual trust.

**Career Warfare: 10 Rules for Building a Successful Personal Brand and Fighting to Keep It** by David D'Lessandro

Review by Active Network member: This was an eye opener. The book described how building a career is actually the same as building a brand for product. It talks about how to define it, how to market it and how to avoid damaging it. Uses the same concepts as a market team would use, applied to an individual.

**Emotional Intelligence** by Travis Bradbury
In today's fast-paced world of competitive workplaces and turbulent economic conditions, each of us is searching for effective tools that can help us to manage, adapt, and strike out ahead of the pack.

By now, emotional intelligence (EQ) needs little introduction—it’s no secret that EQ is critical to your success. But knowing what EQ is and knowing how to use it to improve your life are two very different things.

*Emotional Intelligence 2.0* delivers a step-by-step program for increasing your EQ via four, core EQ skills that enable you to achieve your fullest potential:

1) Self-Awareness
2) Self-Management
3) Social Awareness
4) Relationship Management

**Steve Jobs** by Walter Isaacson
Based on more than forty interviews with Jobs conducted over two years—as well as interviews with more than a hundred family members, friends, adversaries, competitors, and colleagues—Walter Isaacson has written a riveting story of the roller-coaster life and searingly intense personality of a creative entrepreneur whose passion for perfection and ferocious drive revolutionized six industries: personal computers, animated movies, music, phones, tablet computing, and digital publishing.

At a time when America is seeking ways to sustain its innovative edge, and when societies around the world are trying to build digital-age economies, Jobs stands as the ultimate icon of inventiveness and applied imagination. He knew that the best way to create value in the twenty-first century was to connect creativity with technology. He built a company where leaps of the imagination were combined with remarkable feats of engineering.

**Toyota Production System: Beyond Large-Scale Production** by Taiichi Ohno
In this classic text, Taiichi Ohno--inventor of the Toyota Production System and Lean manufacturing--shares the genius that sets him apart as one of the most disciplined and creative thinkers of our time. Combining his candid insights with a rigorous analysis of Toyota's attempts at Lean production, Ohno's book explains how Lean principles can improve any production endeavor. A historical and philosophical description of just-in-time and Lean manufacturing, this work is a must read for all students of human progress. On a more practical level, it continues to provide inspiration and instruction for those seeking to improve efficiency through the elimination of waste.

**Leadership on the Line: Staying Alive through the Dangers of Leading** by Martin Linsky and Ronald A. Heifetz
To lead is to live dangerously. It's romantic and exciting to think of leadership as all inspiration, decisive action, and rich rewards, but leading requires taking risks that can jeopardize your career and your personal life. It requires putting yourself on the line, disturbing the status quo, and surfacing hidden conflict. And when people resist and push back, there's a strong temptation to play it safe. Those who choose to lead plunge in, take the risks, and sometimes get burned. But it doesn't have to be that way say renowned leadership authorities Ronald Heifetz and Marty Linsky.

In Leadership on the Line, they show how it's possible to make a difference without getting "taken out" or pushed aside. They present everyday tools that give equal weight to the dangerous work of leading change and the critical importance of personal survival. Through vivid stories from all walks of life, the authors present straightforward strategies for navigating the perilous straits of leadership. Whether parent or politician, CEO or community activist, this practical book shows how you can exercise leadership and survive and thrive to enjoy the fruits of your labor.
Leadership and the New Science: Discovering Order in a Chaotic World by Margaret Wheatley
Leadership and the New Science launched a revolution by demonstrating that ideas drawn from quantum physics, chaos theory, and molecular biology could improve organizational performance. Margaret Wheatley called for free-flowing information, individual empowerment, relationship networks, and organizational change that evolves organically -- ideas that have become commonplace. Now Wheatley's updated classic, based on her experiences with these ideas in a diverse number of organizations on five continents, is available in paperback.

Presence: Human Purpose and the Field of the Future by Peter M. Senge, C. Otto Scharmer, Joseph Jaworski and Betty Sue Flowers
Presence is an intimate look at the development of a new theory about change and learning. In wide-ranging conversations held over a year and a half, organizational learning pioneers Peter Senge, C. Otto Scharmer, Joseph Jaworski, and Betty Sue Flowers explored the nature of transformational change—how it arises, and the fresh possibilities it offers a world dangerously out of balance. The book introduces the idea of "presence”—a concept borrowed from the natural world that the whole is entirely present in any of its parts—to the worlds of business, education, government, and leadership. Too often, the authors found, we remain stuck in old patterns of seeing and acting. By encouraging deeper levels of learning, we create an awareness of the larger whole, leading to actions that can help to shape its evolution and our future.

Drawing on the wisdom and experience of 150 scientists, social leaders, and entrepreneurs, including Brian Arthur, Rupert Sheldrake, Buckminster Fuller, Lao Tzu, and Carl Jung, Presence is both revolutionary in its exploration and hopeful in its message. This astonishing and completely original work goes on to define the capabilities that underlie our ability to see, sense, and realize new possibilities—in ourselves, in our institutions and organizations, and in society itself.

The Innovator's Dilemma: The Revolutionary Book That Will Change the Way You Do Business by Clayton Christensen
In this revolutionary bestseller, innovation expert Clayton M. Christensen says outstanding companies can do everything right and still lose their market leadership—or worse, disappear altogether. And not only does he prove what he says, but he tells others how to avoid a similar fate.
Focusing on "disruptive technology," Christensen shows why most companies miss out on new waves of innovation. Whether in electronics or retailing, a successful company with established products will get pushed aside unless managers know when to abandon traditional business practices. Using the lessons of successes and failures from leading companies, The Innovator’s Dilemma presents a set of rules for capitalizing on the phenomenon of disruptive innovation. Find out:

- When it is right not to listen to customers.
- When to invest in developing lower-performance products that promise lower margins.
- When to pursue small markets at the expense of seemingly larger and more lucrative ones.

Sharp, cogent, and provocative, The Innovator’s Dilemma is one of the most talked-about books of our time—and one no savvy manager or entrepreneur should be without.

The Innovator's Solution: Creating and Sustaining Successful Growth by Clayton Christensen and Michael E. Raynor
In his international bestseller The Innovator’s Dilemma, Clayton M. Christensen exposed this crushing paradox behind the failure of many industry leaders: by placing too much focus on pleasing their most profitable customers, these firms actually paved the way for their own demise by ignoring the disruptive technologies that aggressively evolved to displace them. In The
Innovator’s Solution, Christensen and coauthor Michael E. Raynor help all companies understand how to become disruptors themselves.

Clay Christensen (author of the award-winning Harvard Business Review article, “How Will You Measure Your Life?”) and Raynor not only reveal that innovation is more predictable than most managers have come to believe, they also provide helpful advice on the business decisions crucial to truly disruptive growth. Citing in-depth research and theories tested in hundreds of companies across many industries, the authors identify the processes that create successful innovation—and they show managers how to tailor their strategies to the changing circumstances of a dynamic world.

The Innovator's Prescription: A Disruptive Solution for Health Care by Clayton Christensen, Jerome H. Grossman, M.D. and Jason Hwang, M.D.  
Our health care system is in critical condition. Each year, fewer Americans can afford it, fewer businesses can provide it, and fewer government programs can promise it for future generations. We need a cure, and we need it now.  
Harvard Business School’s Clayton M. Christensen—whose bestselling The Innovator’s Dilemma revolutionized the business world—presents The Innovator’s Prescription, a comprehensive analysis of the strategies that will improve health care and make it affordable.  
Christensen applies the principles of disruptive innovation to the broken health care system with two pioneers in the field—Dr. Jerome Grossman and Dr. Jason Hwang. Together, they examine a range of symptoms and offer proven solutions.  
YOU’LL DISCOVER HOW  
• “Precision medicine” reduces costs and makes good on the promise of personalized care  
• Disruptive business models improve quality, accessibility, and affordability by changing the way hospitals and doctors work  
• Patient networks enable better treatment of chronic diseases  
• Employers can change the roles they play in health care to compete effectively in the era of globalization  
• Insurance and regulatory reforms stimulate disruption in health care

Cradle to Cradle: Remaking the Way We Make Things by Michael Braungart and William McDonough (from the network member: a treatise on design thinking that may seem not topical for health care or leadership but is exactly topical with some reflection)  
"Reduce, reuse, recycle" urge environmentalists; in other words, do more with less in order to minimize damage. As William McDonough and Michael Braungart argue in their provocative, visionary book, however, this approach perpetuates a one-way, "cradle to grave" manufacturing model that dates to the Industrial Revolution and casts off as much as 90 percent of the materials it uses as waste, much of it toxic. Why not challenge the notion that human industry must inevitably damage the natural world, they ask.  
In fact, why not take nature itself as our model? A tree produces thousands of blossoms in order to create another tree, yet we do not consider its abundance wasteful but safe, beautiful, and highly effective; hence, "waste equals food" is the first principle the book sets forth. Products might be designed so that, after their useful life, they provide nourishment for something new—either as "biological nutrients" that safely re-enter the environment or as "technical nutrients" that circulate within closed-loop industrial cycles, without being "downcycled" into low-grade uses (as most "recyclables" now are).  
Elaborating their principles from experience (re)designing everything from carpeting to corporate campuses, the authors make an exciting and viable case for change.

The Birth of the Chaordic Age by Dee Hock
In Birth of the Chaordic Age, Dee Hock argues that traditional organizational forms can no longer work because organizations have become too complex. Hock advocates a new organizational form that he calls "chaordic," or simultaneously chaotic and orderly. He credits the worldwide success of VISA with its chaordic structure -- it is owned by its member banks which both compete with each other for customers and must cooperate by honoring one another’s transactions across borders and currencies. The book shows how these same chaordic concepts are now being put into practice in a broad range of business, social, community, and government organizations.